



201 Broad Street
Suite 400
Stamford, CT 06901

Job Description

Corporate Development Director / Associate

Perfect Power, LLC (“Perfect Power”) is a private equity-backed company focused on the acquisition, development, and operations of battery energy storage assets.

The electric grid is transitioning from a centralized system, to one more distributed, renewable and accessible to power users. Changing regulation, renewable mandates, stricter environmental regulations, evolving system load profile, increased supply intermittency, new customer needs, and technological advancement are the key drivers for changing the 100-year-old paradigm. The Perfect Power team, having deep expertise in power generation, renewable energy and energy storage, as well as a proven track record of asset development and management, is well poised to capture this opportunity.

Perfect Power currently owns and operates a portfolio of grid-scale battery energy storage project in Texas and is in various stages of evaluation and development on a pipeline of energy storage projects totaling over 1 gigawatt.

Perfect Power is a portfolio company of SER Capital Partners, an independent, middle-market private equity firm dedicated to investing in North America’s sustainable industrial, environmental, and renewable businesses.

Position Summary

Perfect Power is looking for a full-time Corporate Development Director or Associate to be a core member of the Stamford, CT-based team. This person will play a key role in analyzing and executing on investments and partnerships in key markets to meet Perfect Power’s ambitious goals. This individual will help lead due diligence for new opportunities, perform reporting and analysis related to existing investments, as well as other key functions as needed in a lean and high-growth company.

All relevant backgrounds will be evaluated, with the ideal candidate having 2-4 years of experience in private equity, investment banking, consulting, and/or corporate finance/development. Sector experience is highly valued, but if it isn’t possessed a true and demonstrated interest in the space is necessary. Successful candidates will be self-starters, thrive in an entrepreneurial environment, have solid financial modeling and technical skills, and possess intellectual curiosity.

Job Responsibilities

- Evaluate acquisition and development opportunities in the utility-scale energy storage sector across multiples markets in North America from initial review until close, including financing and capital markets activities
- Compile and manage forecasts, budget and other analysis for Perfect Power’s operating projects and projects under development
- Help prepare investment memoranda for presentation to the Perfect Power management team and board of directors
- Prepare financial models for development and acquisition opportunities, as well as for valuation and portfolio reporting
- Research market and regulatory trends for energy storage assets
- Manage third party consultants
- Assist in ad hoc analysis and reporting to support corporate activities

Skills & Qualifications

- *Experience:* Minimum two years of experience in private equity, investment banking, consulting, or finance/corporate development role in energy- or infrastructure-related fields
- *Education:* Bachelor's degree required; strong academic record and a degree in a financial or engineering discipline preferred
- Passion for sustainable energy industry and for investing; prior clean energy and M&A experience is a plus
- Expert financial modeling skills required; ability to perform LBO, DCF and other financial analysis in Excel to support acquisitions and debt financings
- Self-motivated and excited to work in a dynamic, entrepreneurial environment
- Flexibility and willingness to take on new challenges and responsibilities
- Strong written and verbal communication skills
- Superior work ethic and attention to detail

Position Location

Stamford, CT (with flexibility to work remotely 1-2 days per week)

Position Type

Full-time

Perfect Power, LLC is committed to diversity in its workforce, is an equal-opportunity employer, and ensures the promotion of equal opportunity for all persons employed or seeking employment, without regard to race, color, creed, national origin, sex, sexual orientation, age or disability status. We strongly encourage women and under-represented minorities to apply.

Please submit a cover letter and resume to jobs@perfectpowerllc.com. No calls please.